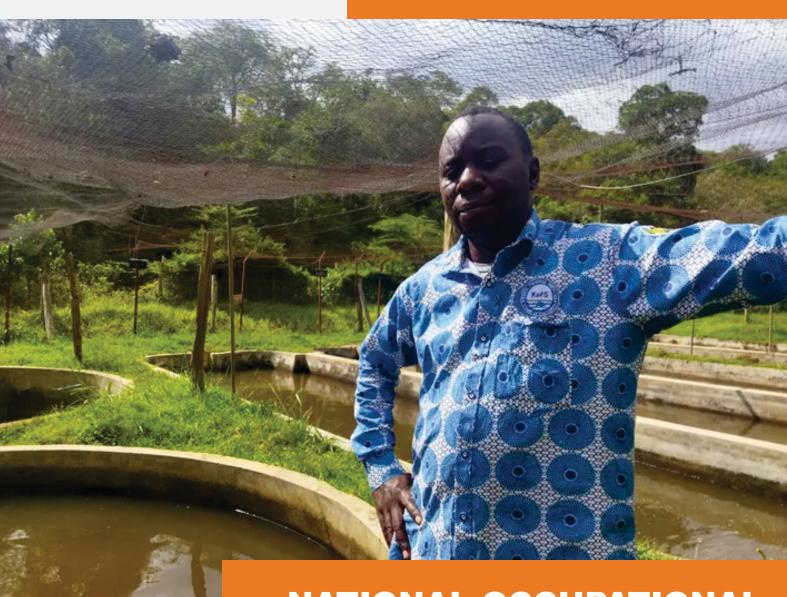


You Learn, We Standardize



NATIONAL OCCUPATIONAL STANDARD FOR FISHERIES EXTENSION PROVIDER

NOS.FEO.01 First Edition

#### APPROVING AUTHORITY

This National Occupational Standard has been prepared and published under the authority of the Zambia Qualifications Authority Board on 19<sup>th</sup> May 2022.

#### ZAMBIA QUALIFICATIONS AUTHORITY

The Zambia Qualifications Authority Act No. 13 of 2011 was enacted by the Government of the Republic of Zambia to "provide for the development and implementation of a national qualifications framework; establish the Zambia Qualifications Authority; provide measures to ensure that standards and registered qualifications are internationally comparable; and provide for matters connected with, or incidental to the foregoing". Among other functions, ZAQA is responsible for determining national standards for any occupation, through various sector specific National Occupational Standards Development Teams (NOSDTs).

#### REVISION OF NATIONAL OCCUPATIONAL STANDARDS

National Occupational Standards shall be revised after every **5 years**, or whenever necessary, by the issue of either amendments or of revised editions. It is important that users of National Occupational Standards (NOS) ascertain that they are in possession of the latest amendments or editions.

#### NOS DEVELOPMENT TEAM RESPONSIBLE

This National Occupational Standard was prepared by the Agriculture National Occupational Standards Development Team, upon which the following organisations were represented:

- 1. Agricultural Institution of Zambia (AIZ)
- 2. Aquaculture Development Association of Zambia (ADAZ)
- 3. Crop Life Zambia
- 4. Ministry of Fisheries and Livestock (Department of Fisheries)
- 5. Golden Valley Agriculture Research Trust (GART)
- 6. Katete College of Agricultural Marketing
- 7. Ministry of Agriculture (Department of Agriculture)
- 8. Mulungushi University (MU)
- 9. Natural Resources Development College (NRDC)
- 10. University of Zambia (UNZA)
- 11. Veterinary Council of Zambia
- 12. Zambia Agriculture Research Institute (ZARI)
- 13. Zambia National Farmers Union (ZNFU)
- 14. Zambia Seed Trade Association (ZASTA)
- 15. Zambia Qualifications Authority (ZAQA)

#### **ACKNOWLEDGEMENT**

The Zambia Qualifications Authority would like to acknowledge the invaluable support of the following stakeholders that participated in the development of this National Occupational Standard:

- 1. Dr. Amy Kingdom (Zambia National Farmers Union ZNFU)
- 2. Dr. BatisebaTembo (Zambia Agriculture Research Institute ZARI)
- 3. Dr. Elias Kantashula (University of Zambia UNZA)
- 4. Dr. Joself M. Chileshe (University of Zambia UNZA)
- 5. Maj. Nelson Kaluba (Rtd) (Aquaculture Development Association of Zambia)
- 6. Mr. Alex Dennis Chilala (Zambia Agriculture Research Institute ZARI)
- 7. Mr. Davis Mwanza (Natural Resources Development College NRDC)
- 8. Mr. Enerst Muzukutwa (CropLife Zambia/ZASTA)
- 9. Mr. Johnstone Mfula (Ministry of Fisheries and Livestock (Department of Fisheries)
- 10. Mr. Malumo Nawa (Ministry of Agriculture (Department of Agriculture)
- 11. Mr. Masautso E. Sakala (Natural Resources Development College NRDC)
- 12. Mr. Mathews Ngosa (Agricultural Institution of Zambia (AIZ))
- 13. Mr. Shadreck C. Mubanga (Golden Valley Agricultural Research Trust GART)
- 14. Mr. Stanford Phiri (Katete College of Agricultural Marketing)
- 15. Mr. Joseph T. Mwale (Mulungushi University)
- 16. Mrs. Precious Hamusute (Veterinary Council of Zambia)
- 17. Ms. Eva N. Kaonga (University of Zambia UNZA)
- 18. Ms. Sylvia H. N'gandu (University of Zambia UNZA)
- 19. Mr. Fidelis Cheelo (Zambia Qualifications Authority)
- 20. Miss Womba Soneka (Zambia Qualifications Authority)
- 21. Mr. Modest Hamalabbi (Zambia Qualifications Authority)

## **TABLE OF CONTENTS**

FO	REWORD	V
JU	STIFICATION	v
AC	RONYMS AND ABBREVIATIONS	vi
GL	OSSARY OF TERMS	vii
1.	SCOPE	2
2.	PERSONAL ATTRIBUTES (VALUES, ETHICS AND ATTITUDES)	2
3.	UNITS AND ELEMENTS	2
4.	EQUIPMENT, TOOLS AND CONSUMABLE MATERIALS	23
5.	DILEMMAS/CHALLENGES AND COMPLEXITIES FOR A JOB HOLDER	23
6.	WORKING CONDITIONS/ENVIRONMENT	23
7.	PARTIES INVOLVED/INTERACTING WITH THE JOB HOLDER OR TRAINEE	23
8.	PHYSICAL DEMANDS ON THE BODY	24
ΑN	NEX A	25
ΑN	NEX B	26

#### **FOREWORD**

The Zambia Qualifications Authority (ZAQA) is a statutory body under the Ministry of Education established by ZAQA Act No. 13 of 2011 to "provide for the development and implementation of a national qualifications framework; provide measures to ensure that standards and registered qualifications are internationally comparable; and provide for matters connected with, or incidental to the foregoing".

Among other functions, ZAQA is responsible for "determining national standards for any occupation", through various sector specific National Occupational Standards Development Teams (NOSDTs) of experts composed of representation from appropriate authorities, government departments, industry, academia, regulators, consumer associations and non-governmental organizations, etc.

This National Occupational Standard (NOS) has been developed by the Agriculture National Occupational Standards Development Team in accordance with the procedures and guidelines of ZAQA. All users should ensure that they have the latest edition of this publication as National Occupational Standards are revised from time to time.

This NOS shall be used by among others industry, employers, quality assurance bodies, awarding and professional bodies and education and training institutions, as a benchmark to identify training needs, develop job profiles/descriptions, develop curricula and learning programmes, in various sectors where the occupation exists. In the Agriculture sector, demonstration of competence against this NOS may be required in order to run a business or practice a craft or profession.

#### **JUSTIFICATION**

A Fisheries Extension Provider is needed in the sector because he/she is an intermediary between research and fish farmers/fishers. They operate as facilitators and communicators, helping fishers and fish farmers in their decision making and ensuring that appropriate knowledge is implemented to obtain the best results with regards to sustainable production and general rural development.

They also play an important role in assisting the community in the fishing industry through educational procedures, in improving fishing and fish processing methods, increasing production efficiency thereby improving their social economic standards.

### **ACRONYMS AND ABBREVIATIONS**

FEP Fisheries Extension Provider

CS Core Skill

NOS National Occupational Standard

NOSDT National Occupational Standards Development Team

OK Organizational Knowledge PC Performance Criteria PS Professional Skill

RK Regulatory Knowledge

RPL Recognition of Prior Learning

TK Technical Knowledge

ZAQA Zambia Qualifications Authority
ZQF Zambia Qualifications Framework

#### **GLOSSARY OF TERMS**

For the purposes of these NOS, the following terms and definitions shall apply:

**Core Skills/Generic Skills:** are a group of skills that are key to learning and working in today's world. These skills are typically needed in any work environment. In the context of the NOS, these include communication related skills that are applicable to most job roles.

**Function:** is an activity necessary for achieving the key purpose of the sector, occupation, or area of work, which can be carried out by a person or a group of persons. Functions are identified through functional analysis and form the basis of NOS.

**Job Title:** defines a unique set of functions that together form a unique employment opportunity in an organization.

**Knowledge and Understanding:** are statements which together specify the technical, generic, professional and organizational specific knowledge that an individual needs in order to perform to the required standard.

**National Occupational Standards (NOS):** are statements of the standards of performance individuals must achieve when carrying out functions in the workplace, together with specifications of the underpinning knowledge and understanding. They are precise descriptions of what an individual is expected to be able to do in his/her work role.

**National Occupational Standards (NOS) Code:** is a unique reference code that identifies a NOS.

**National Occupational Standards Development Team (NOSDT):** means an established group of national stakeholders/experts responsible for the development of National Occupational Standards within a specific economic sector or occupation.

**Occupation:** is a set of job roles, which perform similar/related set of functions in an industry.

**Organizational Context:** includes the way the organization is structured and how it operates, including the extent of operative knowledge that managers have in their relevant areas of responsibility.

**Performance Criteria:** are statements that together specify the standard of performance required when carrying out a task.

**Scope:** is the set of statements specifying the range of variables that an individual may have to deal with in carrying out the function which have a critical impact on the quality of performance required.

**Sector:** is a conglomeration of different business operations having similar businesses and interests. It may also be defined as a distinct subset of the economy whose components share similar characteristics and interests.

**Sub Sector:** is derived from a further breakdown based on the characteristics and interests of its components.

**Technical Knowledge:** is the specific knowledge needed to accomplish specific designated responsibilities.

**Unit Title:** gives a clear overall statement about what the incumbent should be able to do.

#### **OVERVIEW**

This is an introductory section providing a brief summary and specific information or commentary about the content of the NOS for a fisheries specialist and the targeted sector and occupation to help the user judge whether it is relevant to them.

NOS Code	NOS.FEP.01
Occupation	Fisheries Extension Provider
Job Title	Fisheries Extension Provider
Job Description	This job role is responsible for the provision of fisheries extension services to the fisher folks and aquaculture extension services to fish farmers ranging from site selection to harvest. The Fisheries Extension Provider is also responsible for timely enforcement of regulations in order to conserve fish resources, licensing of fisher folks and registration of fishers, in order to attain the objectives of the section
Job Purpose	To effectively carry out fishery surveys and fisheries extension programs in order to ensure rational exploitation of Fisheries resources
ZQF Level	6
Sector	Agriculture
Sub sector	Fisheries and Aquaculture
Other Economic Sector(s) in which the Occupation is Practiced	Education Wild life and natural resource
Other Similar Jobs that can be performed by a Fisheries Extension Provider	Fisheries technologists Fisheries Technician Aquaculture Technician Fisheries Technical Officer
Minimum Educational Job Entry Qualification(s)	Diploma
Practicing License Requirements (if any)	N/A
Training/RPL	Prior work in Fisheries and aquaculture sciences
Minimum Job Entry Age	20 years
Prior Experience	Nil
Performance Criteria	As described in the Units under Section 4

#### 1. SCOPE

This National Occupational Standard specifies the fundamental knowledge and understanding, skills and competences that a Fisheries Extension Provider must possess to be successful in his/her job role. It is applicable to Fisheries Extension Providers working in public or private organizations or self-employed.

## 2. PERSONAL ATTRIBUTES (VALUES, ETHICS AND ATTITUDES)

This job requires an individual to possess:

- Creativity
- Problem solving skills
- Analytical skills
- Mathematics skills
- Integrity and respect for confidentiality
- Interpersonal skills
- Commercial Awareness
- Attention to details
- Ability to communicate effectively and clearly
- Self-motivated and team worker
- Ability to plan and prioritize,
- Quality consciousness
- · Occupational health and safety oriented

#### 3. UNITS AND ELEMENTS

This National Occupational Standard is divided into six (6) units representing the tasks that a job holder should undertake in his/her day to day work. Each unit is further broken down into elements depicting the number of activities to be carried out for the successful execution of a particular task.

**UNIT 1** [This unit is about the Fisheries Extension Provider planning for the extension services to be delivered to the community].

Unit No.	01
Unit Title	Plan for the extension services
Description	This unit is about planning for Fisheries Extension services to the
	fisher folks in order to control fishing and aquaculture extension
	services to fish farmers
Scope	This unit covers the following:
	Preparing for providing extension & advisory services
	Organising logistics and providing assistance to the
	community during the training
	Demonstrating and Introducing new technology and
	monitoring adoption
	Preparing the action plan
	ria (PC) w.r.t. the Scope
Element	Performance Criteria (PC)
Preparing for	To be competent, the individual must be able to:
providing	DOA. Tales into mal topicites for each live to the state of the state
extension and	PC1. Take internal training from subject matter specialists to
advisory services	prepare for providing extension services to fisher folks and fish farmers.
	PC2. Conduct timely demonstrations and training in order to
	ensure effective delivery of appropriate information on
	technology
	PC3. Use appropriate tools and equipment for extension services
	PC4. Interact with the community in the area chosen
	PC5. Understand the socio-economic aspects of the area chosen
	PC6. Understand the climatic condition of the area chosen
Organising	To be competent, the individual must be able to:
logistics and	PC7. Provide assistance during the training as guided by the
providing	trainer
assistance to the	PC8. Use of right tools and equipment for extension services
community	PC9. Keep records of the training process and ensure the training
during the	proceeds smoothly
training	
Demonstrating	To be competent, the individual must be able to:
and Introducing	PC 10.Conduct timely demonstrations and training of the
new technology	community in order to ensure effective delivery of
and monitoring adoption	appropriate information on latest technology PC11. Monitor adoption rates of new technologies
adoption	,
Preparing the	PC12. Assess impact of new technology  To be competent, the individual must be able to:
action plan	PC13.Ensure timely development of individual and work plans in
dollon plan	order to monitor and evaluate performance
	PC14.Outline the action plan consisting of shortlisted
	technologies, tools and equipment, training methodologies
	according to seasonal activities etc.

	PC15. Decide the date and time when the groups need to be met
Knowledge and U	in their respective areas.  nderstanding (K)
Context (Knowledge of	The individual on the job must demonstrate knowledge and understanding of:  OK1. Relevant legislation, standards, policies, and procedures in
the company/ organisation and its processes)	work OK2. Relevant health and safety requirements applicable in the work environment OK3. Own job role and responsibilities and sources for information pertaining to work
	<ul> <li>OK4. Who to approach for support in order to obtain work related information, clarifications and support</li> <li>OK5. Importance of following health, hygiene, safety and quality standards and the impact of not following the standards on consumers and the business</li> <li>OK6. Documentation and related procedures applicable in the context of work</li> </ul>
B. Technical Knowledge	The individual on the job must demonstrate knowledge and understanding of:
Skille (S)	<ul> <li>TK1. Various scientific methods and technologies for increasing fish production, productivity and income</li> <li>TK2. Tools and techniques of community mobilization and organization</li> <li>TK3. Sequence of arrangement of training tools and techniques</li> <li>TK4. Dynamics of the fishing community in terms of individuals and groups</li> <li>TK5. Constraints of time when fishermen are ashore</li> <li>TK6. Daily routine of fishermen and the community</li> <li>TK7. Effective means of disseminating information about training and its efficacy</li> <li>TK8. Factors to consider when choosing netting materials</li> <li>TK9. Fishing gear to use</li> <li>TK10. Fishing methods to use</li> <li>TK11. Factors to consider when selecting the site for the fish farm</li> <li>TK12. How to maintain the bloom of phytoplankton at the fish farm at the desired level as indicated by transparency of water</li> <li>TK13. Fish management practices/Best aquaculture practices</li> <li>TK14. Harvesting procedures of cultured aquatic organisms</li> </ul>
Skills (S)  A. Core Skills/	Reading Skills
Generic Skills	The individual on the job must be able to:
	CS1. Update oneself about latest technologies by reading research articles, attending seminars, conferences etc. CS2. Keep abreast with the latest knowledge by reading brochures, pamphlets, product information sheets etc.

CS3. Read relevant newspapers/booklets etc. Writing Skills The individual on the job must be able to: CS4. Fill work related forms and documents clearly CS5. Write down the plan for field visits CS6. Prepare reports for review by supervisors Oral Communication (Listening and Speaking skills) The individual on the job must be able to: CS7. Maintain effective relationships with senior officers and specialists CS8. Communicate clearly and effectively with seniors CS9. Understand information and grasp its meaning CS10.Communicate precisely CS11.Discuss issues, clarify doubts and seek solutions **B. Professional Decision Making Skills** The individual on the job must be able to: **Skills** PS1. Make decisions pertaining to the concerned area of work PS2. Identify problems that may arise in carrying out tasks and take preventive action following workplace procedures **Plan and Organise** The individual on the job must be able to: PS3. Plan and organise improved technologies to be demonstrated PS4. Organise meetings of stakeholders PS5. Organise meetings of farmer groups **Customer Centricity** The individual on the job must be able to: PS6. Develop a rapport with senior officers and specialists PS7. Listen carefully and interpret the information given by the seniors PS8. Discuss possible solutions PS9. Make use of exposure visits to model farms PS10.Participate in exhibitions/seminars/workshops which provide information on new technologies in agriculture and allied sectors **Problem Solving Skills** The individual on the job must be able to: PS11. Think through the problem, evaluate the possible solutions and take up optimum/best solutions PS12. Identify economically viable and operationally feasible solutions which meet farmer needs in collaboration with supervisors. **Analytical Thinking** The individual on the job must be able to: PS13. Analyse the information received from officers and specialists

PS14. Think analytically to come up with solutions

PS15. Apply, analyse and evaluate the information gathered from trainings
PS16. Improving/adapting the technologies based on results as guided by supervising officers.
Critical Thinking
The individual on the job must be able to:
PS17. Take up his/her own working and learning
PS18. Apply, analyse, and evaluate the information gathered
from observation, experience, reasoning, or
communication, as a guide to thought and action

UNIT 2 [This unit is about all the activities of fish farming from site selection to harvest].

	bout all the activities of fish farming from site selection to harvest].
Unit No.	02
Unit Title	Implementing fish farming practices from site selection to harvesting/marketing
Description	This Unit is about enabling fish farmers acquire knowledge on how to manage fish farms for optimum fish production and productivity. The job holder will be responsible for ensuring the following are implemented correctly; site selection, fish pond construction, fish stocking, fish pond management, harvesting, communication skills and broad range of relevant skills.
Scope	This Unit covers the following:  Site selection Fish pond construction Factors to consider when selecting fish for culture Fish stocking Fish feeding practices and techniques Fish feed formulation Fish post harvest losses Fish pond management Factors affecting fish growth Fingerling production Fish diseases
Harvesting methods and marketing  Performance Criteria (PC) w.r.t. the Scope	
Element	Performance Criteria (PC)
Site selection	To be competent, the individual must be able to: PC1. Assess the water quality and quantity of perennial water source from a stream, spring and/or dambo that is desirable for pond supply

	PC2. Identify the soil quality/type that holds water well preferably. loamy clay must be chosen because of its better water
	retention capacity and suitability for dike making PC3. Assess the topography of the site
	PC4. Consider access to the site, e.g. security, labour, inputs and
F: 1	market availability
Fish Pond construction	To be competent, the individual must be able to:
	PC5. Determine the exact location for the pond.
	PC6. Prepare the site, by removing all organic materials from the
	surface of the site. PC7. Mark the pond and dikes with stakes
	PC8. Dig out the pond bottom
	PC9. Building the dikes
	PC10. Install the inlet and outlet
	PC11. Protect the pond dikes by planting grass
	PC12. Fill the pond with water
Factors to	PC13. Fence the pond whenever possible  To be competent, the individual must be able to:
consider when	PC14. Investigate consumer preference
selecting fish	PC15. Determine availability of the possible and preferred inputs
for culture	PC16. Analyse any questions or concerns about the species.
	PC17. Evaluate the availability or the source of the species Seed
	or breeding stock
Fish stocking	To be competent, the individual must be able to:
	PC18. Analyse the level of management
	PC19. Determine facility type and size
	PC20. Determine the intended harvest size of the fish.
fish feeding practices and	To be competent, the individual must be able to:
practices and techniques	PC21. Give feed of the correct nutritional quality for the specified
teeninques	age of fish
	PC22. Feed the right feed size for easy consumption
	PC23. Feed the correct amount
E'al Carl	PC24. Feed at the right time(s) each day
Fish feed formulation	To be competent, the individual must be able to:
iorinulation	PC25. Identify nutrients requirements of the species cultivated. PC26. Determine the feeding habits of the species
	PC27. Analyse local availability, cost and nutrients composition of
	ingredients
	PC28. Evaluate expected feed consumption
	PC29. Evaluate feed additives needed
	PC30. Investigate type of feed desired
	PC31. Identify data collection procedure for monitoring of results
	PC32. Determine financial capacity to acquire the ingredients PC33. Type of equipment machinery for making feed.
	PC33. Type of equipment machinery for making feed.  PC34. Analyse the actual feed formulation
	PC35. Analyse Sex reversal feed preparation

<b>-</b>	
-	To be competent, the individual must be able to:
losses	PC36. Identify the critical factors that contribute to post-harvest
	loss
	PC37. Determine technologies and practices for reducing post-
	harvest loss
	PC38. Examine and describe the characteristics of the
	specimens' appearance, odor and texture
	PC39. Evaluate the quality of each specimen and describe the
	method used
	PC40. Describe other methods that can be applied to evaluate
	the freshness of the same specimen
	PC41. Assess the impact of post-harvest loss technologies
	PC42. Determine the factors that contribute to fish spoilage
Fish pond	To be competent, the individual must be able to:
-	To be competent, the individual must be able to.
management	PC43. Identify the water source, quality and quantity
	PC44. Analyse the feeding behaviour of the fish and recommend
	the appropriate number of times to feed the fish per day.
	PC45. Identify appropriate fish sampling techniques to use
	, , , , , , , , , , , , , , , , , , , ,
	PC46. Enforce efficient plankton bloom in the pond
	PC47. Identify appropriate feeding method to use
	PC48. Develop the daily, weekly and monthly management plan
	of fish pond management and ensure it is implemented
	PC49. Facilitate efficient utilisation of the fish feed given to fish
	PC50. Facilitate maintenance and management of the fish pond
Factors affecting	To be competent, the individual must be able to:
fish growth	PC51. Guide on Water temperature where the growth and
· ·	activity of fish depend on its body temperature.
	PC52. Give guidance on pH (Hydrogen concentration) where
	water may be acidic, alkaline or neutral
	PC53. Give guidance on Dissolved Oxygen (DO) which it is
	, , , , , , , , , , , , , , , , , , ,
	essential for respiration in fish, other living organisms and
	it is necessary for decomposition of organic matter
	PC54. Give guidance on the source of common turbidity in fish
	ponds
	PC55. Give guidance on stress and diseases, which act on the
	fish physiology
Fingerling	To be competent, the individual must be able to:
production	DOTO 0:
•	PC56. Give guidance on basic requirements for producing
	fingerlings culture facilities require sufficient good quality
	water free of harmful chemicals
	PC57. Ensure all facilities are cleaned and maintained on a routine
	basis. Hapas require periodic scrubs to remove organisms
	and debris which clog the netting and prevent water
	circulation
	PC58. Ensure that Ponds and tanks are built where they will not
	flood. Pond inlet and outlets should be screened to keep
	•
	out predators.
	PC59. Ensure that Ponds are exposed to sunlight so that adequate
	plankton can be produced as natural food.

	PC60. Ensure that ponds and tanks for commercial fingerling
	production should are completely drained and have catch basins
Fish diseases	To be competent, the individual must be able to:
	<ul> <li>PC61. Identify the occurrence of disease outbreaks in fish farming PC62. Assess disease threats for an aquaculture facility that vary with the type of production operation</li> <li>PC63. Analyse poor handling of fish on both parasitic and bacterial infections.</li> <li>PC64.Investigate diseases that can be enhanced during transportation of fingerling/fry from different hatcheries.</li> <li>PC65. Assess pollution of high levels of ammonia that predisposes fish to succumb to large numbers of parasites</li> </ul>
Harvesting	To be competent, the individual must be able to:
methods and marketing	PC66. Identify when the fish reaches its physiological maturity. PC67. Employ appropriate methods of harvesting PC68. Analyse the market
Knowledge and Ur	
A. Organisational	The individual on the job must demonstrate knowledge and
	understanding of:
(Knowledge of the company/ organisation and its	OK1. Relevant legislation, standards, policies, and procedures in work OK2. Relevant health and safety requirements applicable in the
processes)	work environment OK3. Job role and responsibilities and sources for information pertaining to work OK4. Who to approach for support in order to obtain work related information, clarifications and support OK5. The health, hygiene, safety and quality standards and the impact of not following the standards on consumers and the
	business OK6. Documentation and related procedures applicable in the context of work
B. Technical Knowledge	The individual on the job must demonstrate knowledge and understanding of:
	TK1.Fisheries and aquaculture are essential for food and nutrition security, employment, income generation and improved livelihoods  TK2.Record keeping of all inputs and equipment, their status and competing needs  TK3. Sources of common turbidity in fishponds  O Phytoplankton bloom Clay particles Rusty soil Runoff from rain water Fish behavior (Carp fish digging embankments)

	<ul> <li>TK4. Soil and plant health (knowledge of various available forms of chemical elements)</li> <li>TK5.Labour requirements and management (Man days required per unit area of production, labour laws, working hours and labour costs)</li> <li>TK6. Sustainable fish farming methods</li> <li>TK7.Integrating trees into agriculture to promote sustainable crop production</li> <li>TK8. Production systems of fish farming</li> <li>TK9.Common weeds, their effect on crop production and control</li> <li>TK10.Common pests and diseases that attack various plants or crop of interest and management or control methods to use</li> <li>TK11. Aquaculture best practices</li> </ul>
Skills (S)	
A. Core Skills	Reading Skills
Generic Skills	The individual on the job must be able to:
	CS1. Read internal information documents sent by internal teams/ supervisor CS2. Update one-self about latest technologies by reading research articles, attending seminars, workshops, etc. CS3. Read equipment manuals and process documents to understand the equipment operation and process requirement CS4. Read and understand the labels Writing Skills
	The individual on the job must be able to:
	CS5. Record and maintain all the information regarding crop husbandry practices CS6. Write reports  Oral Communication (Listening and Speaking skills)
	The individual on the job must be able to:
	CS7. Effectively communicate with the staff, colleagues and relevant stakeholders CS8. Display polite and courteous behaviour under all circumstances
B. Professional	Decision Making Skills
Skills	The individual on the job must be able to:
	PS1. Solve problems relating to crop/ plant husbandry practices PS2. Provide Leadership to his/ her subordinates PS3. Show reasoning, intuition, emotional intelligence, teamwork, creativity and time management skills
	Plan and Organise

The individual on the job must be able to:

- PS4. Plan and organise the work order and jobs received from the supervisor
- PS5. Plan and prioritise the work based on the instructions received from the supervisor
- PS6. Plan to utilise time and equipment effectively

### **Customer Centricity**

The individual on the job must be able to:

PS7.Manage good relationships with the manager and colleagues

#### **Problem Solving Skills**

The individual on the job must be able to:

PS8. Study the problem and provide a best solution

PS9. Quickly identify problems and solve them immediately

## **Analytical Thinking**

The individual on the job must be able to:

- PS10. Analyse the information received from officers and specialists
- PS11. Think analytically to come up with solutions

#### **Critical Thinking**

The individual on the job must be able to:

- PS12. Determine how to improve productivity and production
- PS13. Find innovative solution for promoting agricultural technology

**UNIT 3**[This unit is about Fish Conservation and Management]

Unit No.	03
Unit Title	Fish Conservation and Management
Description	This unit is about supervising timely enforcement of regulations in order to conserve fish resources and helps to maintain the balance of ecosystem
Scope	This unit covers the following
Performance Criteria	
Element	Performance Criteria (PC)
Monitoring control and Surveillance	To be competent, the user/ individual must be able to: PC1. Control on the types of fishing gear to use PC2. Allow fishers to use sustainable fishing methods PC3. Enforcing and monitoring fishing regulations PC4. Confiscate illegal fishing gear and methods PC5. Initiate court proceedings PC6. Conduct patrols and monitor compliance PC7. Read, interpret and implement national fisheries regulations.
Fisheries	To be competent, the user/ individual must be able to:
management	PC8. Collect data and analyse them in order to provide information  PC9. Conduct annual fishing ban which is observed in many Fisheries in Zambia from 1 <sup>st</sup> December to end of February each year to allow fish to breed  PC10.Restrict access to selected breeding areas (completely closed off to fishing)  PC11.Involve other players/stakeholderseg. Fishers, government, boat owners, fish traders, boat builders, business people etc and external agents e.g. ((NGOs), academic and research to take part in the management of fisheries.  PC12. Promote sustainable management of fisheries resources PC13. Conduct patrols and monitor compliance
Registration and	To be competent, the user/ individual must be able to:
folks	PC14. Issue fishing licenses to fisher folk PC15. Read, interpret and implement policies regarding licensing of fishers folks, boats and movement of fish. PC16. Update fishers register yearly
Knowledge and Unde	erstanding (K)

	<u></u>
A. Organisational	The individual on the job must demonstrate knowledge and
Context	understanding of:
(Knowledge of	OK1. The concept of fisheries management plan, measures and
the company/	strategies
organisation and	OK2. The procedures to follow when preparing the court order for
its processes)	disposal
. ,	OK3. The rules and regulations to follow according to fisheries
	regulation
B. Technical	The individual on the job must demonstrate knowledge and
Knowledge	understanding of:
	TK1 The. Degree and types of observations required to maintain compliance with the regulatory controls imposed on fishing activities
	TK2. The co-management, the partners that are actively contribute and work together on fisheries management TK3. Making maximum use of indigenous knowledge and expertise to provide information on the resource base and to
	complement scientific information for management.  TK4. Registration and licensing of fisher folks and boats in order
	to control fishing
	TK5. Legal minimum mesh size to use and type of fishing gear
_	TK6. Legal fishing methods to use
C. Regulatory	The individual on the job must demonstrate knowledge and
context	understanding of :
(Knowledge of	RK1. Fishing authorizations
Rules and	RK2. Fishing licensing conditions
Regulations)	RK3. Protected fishing areas
Skills (S)	
A. Core Skills/	Writing Skills
Generic Skills	The individual on the job must be able to:
	CS1.Write in English and give simple concise instructions.
	CS2. Write simple letters of invitation and other purposes to
	community leaders
	CS3. Write departmental reports
	CS4. Write departmental reports  CS4. Write down the plan for field visits
	CS5. Prepare reports for review by supervisors
	Reading Skills The individual on the ich must be able to:
	The individual on the job must be able to:
	CS6. Read and interpret internal/external documents.
	CS7. Read and understand manuals, health and safety
	instructions, memos, other company documents.
	CS8. Read from different sources- books, screens in machines
	and signage.
	CS9. Read procedure and any material that may be required to be read while carrying out training activities
	CS10. Update oneself about latest technologies by reading
	research articles, attending seminars, conferences etc.
	CS11. Keep abreast with the latest knowledge by reading
	brochures, pamphlets, relevant newspapers/booklets etc.

## Oral Communication (Listening and Speaking skills) The individual on the job must be able to: CS12. Express statements or information clearly so that others can hear and understand. CS13. Participate in and understand the main points of simple discussions. CS14. Respond appropriately to any queries. CS15. Interact positively with members of the community **B.** Professional **Decision Making** The individual on the job must be able to: Skills PS1. Follow organization rule-based decision-making process. PS2. Take decision with systematic course of actions and/or response. PS3. Assist in deciding target group for training and choose participants as indicated by the training organization PS4. Monitor compliance **Plan and Organise** The individual on the job must be able to:

PS5. Plan and organise work to meet deadlines.

PS6. Work constructively and collaboratively with others.

PS7. Plan and organize trainings well ahead keeping in mind participants' schedules and holidays

#### **Customer Centricity**

The individual on the job must be able to:

PS8. Follow code of conduct.

PS9. Manage relationships with customers with intent on satisfying its requirements for service delivery.

PS10. Maintain good relationships and politeness with fisher folk and encourage them to attend meetings

#### **Problem Solving and Decision Making**

The individual on the job must be able to:

PS11.Recognize problems and search for solutions.

PS12. Choose best methods to complete assigned tasks.

PS13. Approach relevant authority when required.

PS14. Judiciously use common sense in day to day activities

PS15. Assist in solving problems that may occur at any stage during the course of the programme

## **Analytical Thinking**

The individual on the job must be able to:

PS16. Apply domain knowledge, observations and data to select course of action to perform tasks

PS17. Apply domain information about the community so as to mobilise them effectively for meetings

#### **Critical Thinking**

The individual on the job must be able to:

PS18. Critically evaluate information obtained from customers, supervisor and co-workers to perform day to day activities. PS19. Ask relevant questions for better understanding.

PS20. Use common sense and make judgments on day to day basis	
PS21. Use reasoning skills to identify and resolve basic problems PS22. understand and analyze dynamics of the community	

**UNIT 4** [This unit is about developing innovative research based techniques in fisheries and aquaculture].

Unit No.	04			
Unit Title	Developing innovative research based techniques in fisheries and aquaculture			
Description	This Unit is about identifying the knowledge gaps, fisheries and aquaculture challenges and carrying out research. The job holder will be responsible for identifying research needs, writing protocols to respond to the needs, setting up the experiments, collecting data, analyzing the data and publishing the findings with minimal supervision. The Fisheries Extension Provider should have basic knowledge of the fish stock, fish processing, fishing gear and methods, cultured fish species, fish post-harvest losses, fisheries management, best aquaculture measures, communication skills and broad range of relevant skills.			
Scope  Performance Criteria	This Unit covers the following:     Problem identification     Developing appropriate research protocols     Setting up the experiment     Data collection     Analysing and interpreting the results     Collaborating with key scientists     Disseminating innovative findings through reports, manuals and publications			
Element	Performance Criteria (PC)			
Problem identification	To be competent, the individual must be able to:  PC1.Outline the fishers/fish farmers needs or community challenges.  PC2. Identify clearly the knowledge gap  PC3: Develop a detailed problem statement that includes the problem's effect.			
Developing appropriate research protocols	To be competent, the individual must be able to:  PC4. Describe the subject matter  PC5. Design the protocol format specific to the funding organisation or institution			

	PC6. Write a research protocol singularly or in collaboration with			
	other scientists			
	To be competent, the individual must be able to:			
experiment	PC7: Select suitable site (s) for the experiment			
	PC8. Identify the appropriate experimental design to use in the			
	study.			
	PC9. Successfully setup the research experiment based on the			
Data collection	identified design.			
Data Collection	To be competent, the individual must be able to:			
	PC10. Use appropriate data collection tools			
	PC11. Plan for the whole process			
	PC12. Ensure correct data collection methods and procedures are done at the right time.			
	PC13. Keep data safe and easily accessible to team members			
	PC14. Demonstrate the ethics of data collection			
Analysing and	To be competent, the individual must be able to:			
interpreting results	PC15. Analyse the collected data using appropriate software			
	PC 16. Interpret results and prepare a report			
Disseminating	To be competent, the individual must be able to:			
innovative findings	PC17. Write reports			
	PC18. Publish using electronic media			
	PC19. Present research findings to the public			
Callabarating with	PC20 Demonstrate and organise field days/ fairs/ expos			
Collaborating with key scientists	To be competent, the individual must be able to:			
noy coloniloto	PC21. Identify potential customers and strategic partners within			
	and outside the country			
	PC22. Liaise with public and private sector partners in the design and implementation of trials as well as demonstrations			
	PC23. Manage fisher folks/ fish farmers and the community			
	relationships			
Knowledge and Und	erstanding (K)			
A. Organisational	The individual on the job must demonstrate knowledge and			
Context	understanding of:			
(Knowledge of	OK1. Relevant legislation, standards, policies, and procedures in			
the company/ organisation	work			
and its	OK2. Relevant health and safety requirements applicable in the			
processes)	work environment OK3. Job roles and responsibilities and sources for information			
	pertaining to work			
	OK4. Who to approach for support in order to obtain work related			
	information, clarifications and support			
	OK5. The health, hygiene, safety and quality standards and the impact of not following the standards on consumers and the			
	business			
	OK6. Documentation and related procedures applicable in the			
	context of work			

B. Technical Knowledge	The individual on the job must demonstrate knowledge and understanding of:				
Skills (S)	TK1. Setting up experiments, data collection and analysis TK2. Best aquaculture practices requirements TK3. Sustainable fish farming and fisheries methods TK4. Fish stock assessment TK5. Fisheries management TK6. Fisheries and aquaculture extension methods TK7. Fish pond management TK8. Common pests and diseases that attack various fish species of interest and management or control methods to use TK9. Equipment available at the station, their operation and maintenance				
A. Core Skills/	Reading Skills				
Generic Skills	The individual on the job must be able to:				
	CS1. Read internal information documents sent by internal teams/ supervisor CS2. Update one-self about latest technologies by reading research articles, attending seminars, workshops, etc. CS3. Read equipment manuals and process documents to understand the equipment operation and process requirement				
	Writing Skills				
	The individual on the job must be able to:				
	CS4. Record and maintain all the information regarding agricultural research CS5. Write and publish in scientific journals CS6. Summarise the work in power point presentation CS7. Develop manuals and posters				
	Oral Communication (Listening and Speaking skills)				
	The individual on the job must be able to:				
	CS8. Effectively communicate with the staff, colleagues and relevant stakeholders CS9. Present the findings using electronic means CS10.Apply skills of being polite and courteous under all circumstances. CS11. Defend his/ her findings effectively CS12. Train effectively				
B. Professional	Decision Making Skills				
Skills	The individual on the job must be able to:				
	PS1. Devise the correct methods for fisheries and aquaculture experimentation (in cases of unforeseen circumstances)				

#### **Plan and Organise**

The individual on the job must be able to:

- PS2. Plan and organise the work order and jobs received from the supervisor and or collaborating institutions
- PS3. Plan and prioritise the work based on the instructions received from the supervisor and or collaborating institutions
- PS4. Plan to utilise time and equipment effectively

#### **Customer Centricity**

The individual on the job must be able to:

PS5.Manage good relationships with farmers and collaborators

#### **Problem Solving Skills**

The individual on the job must be able to:

PS6. Quickly identify problems and solve them immediately

#### **Analytical Thinking**

The individual on the job must be able to:

- PS7. Rearrange noisy data and information into action
- PS8. Analyse the information received from officers and specialists
- PS9. Think analytically to come up with solutions
- PS10.Develop mind-set growth and informed decision making among team members.

### **Critical Thinking**

The individual on the job must be able to:

- PS11. Identify the problem or question
- PS12. Gather data, opinions and arguments
- PS13. Analyse and evaluate the data
- PS14. Identify the assumptions
- PS15. Measure significance
- PS16. Make a decision/ reach a conclusion

**UNIT 5** [This unit is about the Fisheries Extension Provider planning for demonstrations to establish the potential of improved fisheries and aquaculture technology both on water and land].

Unit No.	05		
Unit Title	Demonstrations		
	This unit is about the Fisheries Extension Provider planning for demonstrations to establish the potential of improved fisheries and aquaculture technology.		
Scope	This unit covers the following:		
Performance Crite	ria (PC) w.r.t. the Scope		
Element	Performance Criteria (PC)		
Preparing for demonstrations	To be competent, the individual on the job must be able to: PC1. Select suitable site for demonstrations PC2. Conduct timely demonstrations and best practices for the fisher folks and fish farmers in order to ensure effective delivery of appropriate technologies PC3. Select a group of fish farmers/fisher folks who are willing to host the demonstration plots PC4. Prepare for demonstrations by arranging critical inputs to be used for the demonstrations		
Conducting demonstrations	To be competent, the individual on the job must be able to:  PC5.Guide and assist fish farmers/fishers in laying out the demonstrations.  PC6.Hold training for the fish farmers/fishers in managing demonstrations.  PC7. Be present at the time of crucial operations  PC8. Encourage questions at each stage of the operations  PC9. Arrange a field day for a large manageable group of interested fish farmers/fishers and other stake holders		
Record keeping  Knowledge and Ui	To be competent, the individual on the job must be able to: PC10. Maintain records for each demonstration PC11.Maintain an information card with basic information of the demonstration site and detailed information of the demonstration PC12.Maintain technical report containing information on cost-benefit ratio of the demonstration to help work out the economic returns		
A. Organisational Context (Knowledge of the company/ organisation and its processes)	The individual on the job must demonstrate knowledge and understanding of:  OK1. Relevant legislation, standards, policies, and procedures in work OK2. Relevant health and safety requirements applicable in the work environment OK3. Documentation and related procedures applicable in the context of work		

B. Technical	The individual on the job must demonstrate knowledge and				
Knowledge	understanding of:				
	TK1. Uses and harmful effects of various chemicals				
	TK2. Safe methods of handling the pesticides				
	TK3. First aid for the exposure of humans to harmful effects of				
	·				
	pesticides TK4 Line of tools for making demonstrations				
	TK4. Use of tools for making demonstrations				
	TK5. Appropriate handling of tools				
	TK6. Safety measures to be adopted for using tools				
Skills (S)					
A. Core Skills/	Writing Skills				
Generic Skills	The individual on the job must be able to				
	CS1. Maintain records				
	CS2. Report and document the results collected from field				
	demonstrations				
	Reading Skills				
	The individual on the job must be able to				
	CS3. Update oneself about latest technologies by reading research				
	, , , , , , , , , , , , , , , , , , , ,				
	articles, attending seminars, conferences etc.				
	CS4. Keep abreast with the latest knowledge by reading brochures,				
	pamphlets, product information sheets etc.				
	CS5. Read relevant newspapers/booklets etc.				
	Oral Communication (Listening and Speaking skills)				
	The individual on the job must be able to:				
	CCC Maintain affactive relationships with sonior afficers and appainting				
	CS6. Maintain effective relationships with senior officers and specialists				
	CS7. Communicate clearly and effectively with seniors				
	CS8. Understand information and grasp its meaning				
	CS9. Communicate precisely				
	CS10.Discuss issues, clarify doubts and seek solutions				
B. Professional	Decision Making Skills				
Skills	The individual on the job must be able to:				
	PS1. Make decisions pertaining to the concerned area of work				
	PS2. Identify problems that may arise in carrying out tasks and take				
	preventive action following workplace procedures				
	Plan and Organise				
	The individual on the job must be able to				
	PS3. Plan and organise field demonstrations				
	PS4. Organise meetings of representative group of farmers for field				
	demonstrations				
	Customer Centricity				
	The individual on the job must be able to				
	PS5. Develop a rapport with senior officers and specialists				
	PS6. Listen carefully and interpret the information given by the seniors				
	PS7. Discuss possible solutions				
	PS8. Make use of exposure visits to model farms				
	PS9. Participate in exhibitions/seminars/workshops which provide				
	information on new technologies in agriculture and allied sectors				
	inionnation on new technologies in agriculture and affectors				

**UNIT 6** [This unit is about health, safety and environment].

Unit No.	06		
Unit Title	Safety, health and environmental management		
Description	This unit is about maintaining safety, health and environmental protection for the individual and the aquatic living organisms.		
Scope	This unit covers the following:  Health & safety regulations Environmental protection.		
Performance Criter	ia (PC) w.r.t. the Scope		
Element	Performance Criteria (PC)		
Health & safety regulations	To be competent, the individual must be able to: PC1.Read, interpret and implement national and organizational safety and health policies and regulations. PC2.Assess risks and possible safety hazards of all aspects of operations		
Environmental protection.	To be competent, the individual must be able to: PC3.Read, interpret and implement the environmental policies for the organisation PC4.Read, interpret and implement environmental standard operating procedures and policies of the organisation PC5.Read, interpret and implement national and global environmental regulations.		
Knowledge and Ur	nderstanding (K)		
	OK1. Company Quality, health and safety policies OK2.Company environmental policies		
B. Technical Knowledge	The individual on the job must demonstrate knowledge and understanding of: TK1. Safety and health risk assessment TK2. Environmental Risk assessment TK3.Toolbox talk		
C. Regulatory context (Knowledge of Rules and Regulations)			
Skills (S)			
	Writing Skills		

#### A. Core **Skills/**The individual on the job must be able to: CS1.Write in English and give simple concise instructions. **Generic Skills** Reading Skills The individual on the job must be able to: CS2.Read and interpret internal/external documents. CS3.Read and understand manuals, health and safety instructions, memos, other company documents. CS4.Demonstrate the ability to read from different sourcesbooks, screens in machines and signage. CS5. Understand the various colour codes, nomenclature and acronyms related to the profession. Oral Communication (Listening and Speaking skills) The individual on the job must be able to: CS6. Express statements or information clearly so that others can hear and understand. CS7. Participate in and understand the main points of simple discussions. CS8. Respond appropriately to any queries. **B.** Professional **Decision Making** Skills The individual on the job must be able to: PS1. Follow organization rule-based decision-making process. PS2. Take decision with systematic course of actions and/or response. **Plan and Organise** The individual on the job must be able to: PS3.Plan and organise work to meet deadlines. PS4. Work constructively and collaboratively with others. **Customer Centricity** The individual on the job must be able to: PS5. Follow code of conduct. PS6.Manage relationships with customers with intent on satisfying its requirements for service delivery. **Problem Solving and Decision Making** The individual on the job must be able to: PS7 Recognize problems and search for solutions. PS8. Choose best methods to complete assigned tasks. PS9. Approach relevant authority when required. PS10. Judiciously use common sense in day to day activities **Analytical Thinking** The individual on the job must be able to: PS11. Apply domain knowledge, observations and data to select course of action to perform tasks **Critical Thinking** The individual on the job must be able to: PS12. Critically evaluate information obtained from customers, supervisor and co-workers to perform day to day activities. PS13. Examine relevant questions for better understanding.

#### 4. EQUIPMENT, TOOLS AND CONSUMABLE MATERIALS

Computer, Printer and relevant Software programs, Personal protective equipment (PPE). Water checker/parameters kit, line level, measuring tape, life jackets, scooping nets, harvesting nets, dumpy level, soil sampler, balanced scale, outboard engine, speed boat, hoes, slashers, mattock, axes, wheelbarrows, water source, boats and docks, submersible cages and nets/hooks, aerators and diffusers, filters and tanks, skinners and smokers, fish feed, chemicals, fish storage facilities, note pads and pens, projector, laptop markers, cardboards, flipchart/board.

## 5. DILEMMAS/CHALLENGES AND COMPLEXITIES FOR A JOB HOLDER

#### .5.1 Alternative Choices (Solutions) to Dilemmas and Complexities

Dilemmas associated with the job of a fisheries extension provider include long working hours, exposure to chemical, physical and biological hazards, time pressure to complete tasks, working in extreme weather such as hot and cold conditions, working in noisy, wet and dusty environments, pressure from fish farmers/fishermen and supervisors, language barriers, working in extreme weather, having to overstate points, resistance by fish farmers/fishermen to adopt new fish farming/fishing techniques etc.

carrying out risk assessment and implementing appropriate control measures, ensuring good time management and planning, participating in workplace safety sensitization and awareness, supporting capacity building through training, managing work stress, adhering to company's safety and standard operating procedures at all times, paying attention to detail, consulting extensively within and outside one's department/team on safety and other issues.

#### 6. WORKING CONDITIONS/ENVIRONMENT

Working conditions include working in cold, hot and wet conditions, working at heights, stand/walk for long hours, working in laboratory environment, working in shifts, areas that are noisy and dusty.

## 7. PARTIES INVOLVED/INTERACTING WITH THE JOB HOLDER OR TRAINEE

#### 7.1 Internal/Within the Organization

Parties involved/interacting with the job holder who are internal to the organization include supervisors, subordinates, and other employees.

#### 7.2 External/Outside the Organization

Parties involved/interacting with the job holder who are external include customers/clients, government regulators, trainers, suppliers of equipment/tools/consumables, occupational health and safety associations, Academia etc.

## 8. PHYSICAL DEMANDS ON THE BODY

- Physique to sustain strenuous conditions;
- Be able to walk and stand for long periods of time;
- Bend, stretch, twist, or reach out;
- Be able to lift relatively heavy materials, tools and equipment;
- Be able to use fingers, hands and feet with ease to complete the assigned task (dexterity);
- Etc.

## ANNEX A Criteria for Assessments based on this NOS

#### A.1 Guidelines for Assessment

A.1.1 Criteria for assessment for curricula and learning programmes based on this NOS will be created by curricula and programmes developers. Each Performance Criteria (PC) will be assigned marks proportional to its importance in the NOS. Curricula and programmes developers will also lay down proportion of marks for theory and practical skills for each performance criteria, giving more weight to practical skills.

There shall be allocated the 'Total Mark', which will be the sum of all marks in each Unit, distributed across the number of PCs in that particular Unit. The 'out of' mark will be the mark allocated to each PC, which will be shared between theory and skills practical assessments.

**A.1.2** Awarding/assessment bodies or institutions and other users of the NOS will create unique question papers for the theory part and evaluations for skill practical part for their respective candidates.

# ANNEX B NOS Version Control

This Annex gives details necessary for the tracking of the NOS versions based on the number of revisions.

NOS Code	NOS.FEP.01		
ZQF Level	6	Version Number	01
Sector	Agriculture	Date of Approval	19 <sup>th</sup> May 2022
Sub Sector	Aquaculture	Date of Last Review	N/A
Occupation	Fisheries Extension Provider	Date of Next Review	May 2027

## **REGISTERED OFFICE**

Zambia Qualifications Authority Ground Floor, Finsbury Park P.O Box 51103 Lusaka, Zambia

**Tel:** +260 211 843050/ 843053

Mobile: +260 963 922 730/ 0956 037 185 / 0972 559 301

Email: info@zaqa.gov.zm Website: www.zaqa.gov.zm